



News from DataSys

For immediate release

Microsoft President's Club Award Tops Off Banner Year for DataSys

Focus on long-term customer service earns DataSys a spot in Microsoft President's Club for the tenth straight year

Marlborough, MA — July 1, 2005 — For the tenth straight year, DataSys Corporation has demonstrated the superior level of customer service required to achieve exceptional customer loyalty, growth, and outstanding sales. In recognition, Microsoft has named DataSys to its Business Solutions President's Club, an honor that DataSys has earned every year since its inception in 1996.

Lisa Daigle, president of DataSys, explains "At DataSys, we concentrate on building the long-term relationships necessary to ensure our clients' success with Great Plains. Because we focus solely on Great Plains, we have the technical and application depth to help customers capitalize on the power of the software. The result is highly efficient implementations and strong customer relationships."

DataSys achieved 30% growth year-over-year for Microsoft's fiscal year ending June 30, 2005, moving DataSys into the top five Business Solutions Providers in New England. In addition, during the first six months of 2005, DataSys revenues grew 40% over the same period in 2004.

Daigle credits differentiators like the DataSys Test Drive program for the company's success, "We work closely with prospects from the first day we meet, helping them determine whether or not we are the right choice for their current and future business needs. Our unique evaluation process gives decision makers hands-on experience with Great Plains, often using their own data. They actually 'sit behind the wheel and do the driving', so they know exactly what they are getting. Flexible programs such as the Test Drive and our ongoing education offerings give us an opportunity to tailor services to our customers' needs.

Doug Burgum, senior vice president of the Business Solutions group at Microsoft, spoke at the annual Business Solutions partner recognition awards, saying, "Every year we recognize teams and individuals who are dedicated to enabling businesses throughout the world to realize their full potential. Our partners are experts at building relationships that improve the lives and business success of customers. It's an honor to acknowledge their award-winning performances."

DataSys customers share Microsoft's appreciation of DataSys' contribution. Jeffrey Stowe, Controller, at New England Retail Express (aka 1-800-mattress), writes, "Everyone at DataSys shows a true commitment and understanding of what it takes for outstanding customer service. I've brought DataSys into two companies based on the implementation services, support, and value that DataSys provides."

About DataSys Corporation

DataSys Corporation, a Microsoft Certified Business Solutions Partner specializing in the implementation of Great Plains software, helps midmarket companies meet their objectives by improving access to mission-critical information. For over ten years, DataSys has built long-term productive relationships that benefit from a deep understanding of its clients' business and cumulative years of experience with Great Plains software. DataSys harnesses the power of Great Plains' functionality, reporting, integration, and customization capabilities to deliver a comprehensive business management solution that expedites core financials, human resources, payroll, project accounting, distribution, warehouse management, and e-business. For more information, please visit www.DataSysCorp.com.

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Contact:

DataSys Corporation
508-303-9490, x201
info@DataSysCorp.com