



News from DataSys

For immediate release

DataSys Signs Up Sister Company, Gilchrist Scott, to Augment Services

Marlborough, Mass. – May 10, 2010

DataSys Corporation is pleased to announce a working partnership with Gilchrist Scott, Ltd (GSL), to expand coverage for telephone and Web-based technical support. GSL's highly-seasoned staff of five Great Plains consultants will be providing technical support for the Great Plains suite of solutions to DataSys' customers.

GSL has been implementing Great Plains for 22 years, with in-depth knowledge of the Great Plains suite of accounting modules. They share DataSys' corporate values of integrity, professionalism, and customer service.

According to Lisa Daigle, President and Owner of DataSys, "We face the same dilemma as any company in our industry: how do we staff our support desk with seasoned consultants, while acknowledging that consultants also need to be out working with customers? GSL's support model mirrors our model, which is to rotate field consultants through the support desk. By effectively doubling the size of our consultant pool, our mutual consultants can respond to short-notice requests for customers while having enough organizational capacity to quickly and effectively field technical support calls."

Sandy Wyman, President and Owner of Gilchrist Scott, "This new arrangement is a boon for us, from working with DataSys' appreciative customers to providing expanded opportunities for our consulting staff. I've seen many of these arrangements fail over the years, and it's a testament to team work and shared values that our working partnership has been a success from the start."

About DataSys Corporation

DataSys Corporation, a Microsoft Certified Business Solutions Partner specializing in the implementation of Microsoft Dynamics GP, helps midmarket companies meet their objectives by improving access to mission-critical information. Since 1996, DataSys has built long-term productive relationships that benefit from a deep understanding of its clients' business and cumulative years of experience with Great Plains software. DataSys harnesses the power of Great Plains' functionality, reporting, integration, and customization capabilities to deliver a comprehensive business management solution that expedites core financials, human resources, payroll, project accounting, distribution, warehouse management, and e-business. For more information, please visit www.DataSysCorp.com.

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